

Company	APM	DeNova	Gallaher	Stonefield	Synergy
Price Per Sq.Ft.	Will be determined before 2/1	Non-binding indication is \$200-\$225	\$280 with loan/\$271 without	\$250-\$300 depending on size and scale	\$255-\$260
Quote subject to change orders	TBD	No	No	No	no
Willing to work with Insurance/Mortgage	Yes, but not directly	Yes, but not directly	No, must own lot outright	Yes	Yes
Done a Fire Rebuild Before	No	No	No	Yes	No
Interiors	Able to Select finishes	Able to Select finishes	Able to Select finishes	Able to Select finishes	Able to Select finishes
Utilities from street	Yes	Yes	Yes	No*	Yes
Fence	Yes	Yes	Yes	Optional	Yes
Infill Soil	Yes	Yes	Yes	No	Yes
Soft Costs	All Included	All Included	All Included	Not included (\$16k soft cost package)*	All Included
Permits & Fees	Yes	Yes	Yes	No	Yes
Floor Plan	Original Plans brought up to code	Need input to design floorplans	Pre-designed	Need input to design floorplans	Pre-designed
Landscaping	Front included	Front & Rear included	Front included	\$10k allowance*	Front included
Appliances	Yes	Yes	Yes	Yes (No W&D, RF Optional)	Yes (No W&D)
AC	Optional	Yes	Yes	Optional	Optional
Access to Labor	Local and currently building in SoCo	NorCal based and currently building in SoCo	Local	NorCal Subs	Local and currently building in SoCo
Funding	Must be fully funded and in an escrow account	Creating a method for insurance pooling to pay as you go	Must use Poppy Bank or bank that meets their requirements	Must be fully funded and in an escrow account	Downpayment at a minimum
Foundations	Grade beam and pier	Slab foundation	Slab foundation	Grade beam and pier	Grade beam and pier

\* See attached

Exhibit "B"  
Offsite Package Pricing  
Stonefield Companies

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**The below package price includes the following services:**

- \* Soils Engineer including soils testing and foundation recommendations
- \* Civil Engineering including precise grading plan
- \* Field Surveying including all construction staking
- \* Reprocessing of the Building Pad per soils engineers recommendation currently anticipated to require recompaction of the top 12" of soil
- \* Dry Utility conduits including new service to the street for Electric, Phone, Cable TV and open trench for gas company
- \* Sewer Lateral from house to back of street curb
- \* Water service from house to water meter
- \* Rough and Finish Grading Around Foundation
- \* Storm Water / Erosion Control

**Total Package Price for the above services:                    \$16,000**

**EXCLUSIONS:**

- \* Import or export of soil TBD
- \* Concrete Removal Estimated to be at \$6.00 per square foot
- \* Curb and Gutter Removal Estimated to be \$27.00 per lineal foot
- \* Demolition
- \* County Permit and Inspection Fees

**Exhibit "A"**  
**Amenity List**  
**Stonefield Companies**

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**STAIR SYSTEMS (if applicable)**

<b>Rails:</b>	Paint Grade
<b>Posts:</b>	Newel Posts - 3 1/2" paint grade (or equal)
<b>Tread Ends:</b>	Paint Grade
<b>Skirt / Apron:</b>	Paint Grade
<b>Balusters:</b>	# 5315 paint grade turned 1 1/2" Square Base (Or equal)
<b>Option:</b>	Iron Stair Rail System

**WINDOWS**

<b>Type:</b>	Vinyl Windows Low-E dual glazed. 100% tempered glass Front elevation divided lite per elevation plan, sides and back elevations 1 lite, per elevation plan
<b>Manufacture:</b>	Plygem Vinyl 400 Series or equal

**OTHER INFORMATION**

<b>2-10 Home Warranty Package:</b>	Extended Warranty Coverage on your new home
<b>Plate Heights:</b>	1st Floor: 9 feet 2nd Floor: 9 feet (if applicable)
<b>Home Architecture:</b>	Architectural, Structural Engin. T-24 expenses included on all final plans offered by builder as part of fixed price construction contract
<b>Front Yard Landscaping:</b>	\$10,000 Allowance
<b>Includes:</b>	Concrete driveway with entry walk to front door, automatic sprinkler system, Sod and Bark, Two (2) 24" Box Trees, Fifteen (15) 5 gal shrubs and Fifteen (15) 1 gallon shrubs
<b>Additional Front Yard:</b>	Optional
<b>Backyard Landscaping:</b>	Optional including lot fencing
<b>Note:</b>	Homeowner can elect to apply a \$6,500 of Landscaping allowance towards the total contract price offered as a credit, shall they choose to work directly with a 3rd party landscape contractor. Flat work required to be installed prior to building final will be completed by Stonefield and is why only a \$6,500 credit is issued.